

Iowa Maine Anjou Assn.

Kenny Grimm
President
712-830-1089

Dustin Smith
Vice President
712-299-6585

Brian Worden
Secretary/Treasurer
515-571-2218

Mike Holden
712-830-8994

BeauEbersole
515-971-8461

Chuck McCullough
641-344-5566

Dave Steen
515-201-3281

Jason McCartan
515-460-2185

Sumner Mapes
641-780-0184



November 1, 2017

2018 Iowa Beef Expo & Annual Membership Meeting
of the Iowa Maine-Anjou Association

Dear Fellow Breeders and Friends,

The 2018 Expo and Membership Meeting packets are enclosed. We would like to extend an invitation to help support the longest running Expo Sale in the Midwest by consigning your best cattle.

- This year's sale will be held Wednesday, February 14th at 2:30 pm in the North Annex Sale Ring. There will not be a show, but there will be a parade at 1:00 pm on Tuesday, February 13th.
- Maintainer bulls no longer have to be sired by a Maine-Anjou bull. **All Maine-Anjou consignments must be TH and PHA free** and must be registered with the American Maine-Anjou Association.
- We encourage all consignments to be photographed and to accompany your entries to be used in the sale catalog.

The Iowa Maine-Anjou Association is a proud supporter of the National Junior Heifer Show and will again be holding a fundraising auction at the Expo in conjunction with our annual membership meeting.

Two banquet tickets are complimentary this year for all Expo sale consignors. If you are not consigning cattle we would still encourage you to pay your 2018 membership dues and purchase your banquet tickets.

Please contact Brian Worden if you have any questions about the Expo sale. Thanks in advance for your continued support of the Iowa Maine-Anjou Association.

Sincerely,

Brian Worden

Brian Worden
Expo Sale Chairman



Iowa Maine-Anjou Association 2018 Iowa Beef Expo Sale

**ENTRIES MUST BE POSTMARKED
BY DECEMBER 1, 2017**

NOTICE

All nominated bulls and heifers will be screened by the sale committee. The board has determined it to be critical to increase the quality of the cattle selling at the Iowa Beef Expo. Please nominate only your best cattle.

INSTRUCTIONS

1. Read the enclosed Iowa Maine Anjou Iowa Beef Expo Sale Rules.
2. Complete and return one catalog form for each animal entered.
3. A copy of the registration certificate for each animal if possible.
4. Payment in full must accompany entry.
5. Familiarize yourself with the 2018 Sale Terms and Conditions, particularly the breeding guarantees.
6. Keep a complete copy of your entry packet and registration papers for your records.

SCHEDULE

Video Parade, Pavilion.....February 13, 2018, 1:00 pm

Banquet, Annual Membership Meeting & Auction.....February 13, 2018

Social Hour will begin at 6:00 p.m.

Banquet will begin at 7:00 p.m.

Membership meeting will follow the banquet.

***NEW LOCATION**

****The Banquet and Membership Meeting will be held at the Diamond Jacks on the Iowa State Fairgrounds.***

Fund raising auction will follow the membership meeting.

2018 Iowa Beef Expo Maine Anjou Sale.....Wednesday, February 14, 2018

The sale will begin at 2:30 p.m. in the North Annex sale ring



Iowa Maine-Anjou Association

2018 Iowa Beef Expo Sale Rules

Any Maine or MaineTainer bulls or heifers registered with the American Maine-Anjou Association is eligible to sell at the Iowa Beef Expo. All consignments must be TH and PHA free*

1. Entries must be postmarked on or before December 1, 2017.
2. All consignors must be a 2018 member of the Iowa Maine-Anjou adult or junior association. Dues for 2018 must be submitted with Expo entries.
3. Catalog fees are not refundable except as determined by the sale committee.
4. Catalog fee is **\$100 per head**. Catalog fees, dues and other expo fees must accompany sale entries. Catalog fees are not credited against commission. If you enter a bull or heifer in the sale and your bull or heifer is screened out of the sale by the screening committee, your catalog fee on that bull or heifer will not be refunded by the association.
5. Commission on bulls AND heifers will be **10% of the sale price**.
6. Commission on no-sales will be calculated based on final bid placed.
7. Original registration certificates must be provided at check-in.
8. Tattoos will be read and must be legible and coincide with registration certificate. Please check all of your tattoos before you arrive at the expo.
9. The transfer fees will be retained from your sale proceeds and paid to the American Maine-Anjou and with the properly transferred registration certificate completed by the sale manager. Your entry of cattle in this sale authorizes the IMAA to transfer ownership of your cattle to the purchaser.
10. Each animal consigned to the sale shall have an individual current certificate of veterinary inspection and shall comply with all health requirements of the Iowa Beef Expo.
11. All cattle must be broke to lead and **all bulls must have a nose lead in at all times. (Expo Rule)**
12. The Iowa Maine-Anjou reserves the right to exclude any animal from the sale for any reason.
13. All cattle must be TH and PHA free either by test or parentage. If your entries are not shown on the registration certificate to be free by parentage, you must provide negative test results at sale check in. Cattle of unknown status will not sell.
14. All bulls selling must be born between January 1, 2016 and April 30, 2017.
- *15. All 2017 bulls must have a WDA of 2.8# and all 2016 bulls must have a WDA of 2.6#.**
- *16. Scrotal measurements will be taken at check-in. Minimum scrotal measurement for all bulls will be 30 cm.**
17. All bulls will be scanned for ribeye area and backfat and the results will be made available to the public.
18. No adhesive or paint shall be permitted on sale cattle.
19. By entering cattle in the sale you agree you have read and understand these sale rules, the sale terms and conditions, and will abide by them and by all rules of the Iowa Beef Expo.
20. Health requirements and other details will be sent out to all consignours by January 15, 2018.

Please contact Brian Worden with any questions: 515-571-2218



Iowa Maine-Anjou Association

2018 Iowa Beef Expo Sale Terms & Conditions

Expo Rules. All rules and requirements of the Iowa Beef Expo and the respective National AMAA Association will apply.

Breeding Guarantee: Bulls: All bulls are guaranteed to be breeders. It will be the responsibility of the buyer to have a licensed veterinarian perform a breeding soundness evaluation on the bull before he is turned out with cows or before 15 months of age, whichever comes first. If the buyer does not have a licensed veterinarian perform a breeding soundness evaluation, no further breeding guarantee is made. If buyer's veterinarian determines that the bull is not capable of breeding, the buyer shall report this fact to the seller in writing within six (6) months following the purchase or within six (6) months after the bull has reached fifteen (15) months of age. Seller will then have the right or privilege for six (6) months to prove the bull a breeder. Any bull that has not proven himself a breeder that is healthy and in good condition may be returned to the seller at the buyer's expense. If the bull should fail to prove a breeder, the seller at his option, can either return the purchase price to the buyer or replace the animal with another of equal value in full settlement and satisfaction of all claims. In no event, shall the seller be responsible for more than the purchase price. If the bull becomes a non-breeder by reason of injury, negligence or mismanagement, the seller's guarantee shall be void. There is no guarantee that any bull will produce semen capable of freezing.

Breeding Guarantee: Females: Females represented as being "safe in calf" will have been examined and declared safe; they are considered breeders without further guarantee. Cows with calves at side shall be considered breeders also without further guarantee. Females represented as bred or exposed are not guaranteed as "safe in calf," but they and the open heifers selling as individual lots are guaranteed to be breeders. NO guarantee shall apply to suckling calves. NO guarantee is given that bred females will deliver a live calf. Any animal that appears to be a non-breeder within six (6) months after date of sale, if in healthy condition and of breeding age, may be returned to seller at buyer's expense. Seller will then reserve the right to prove the animal a breeder within a six (6) month period, using any purebred registered Maine-Anjou bull of his choice, A.I. or natural service, and if successful

will return bred female to buyer, again at buyer's expense. Should the animal fail to prove a breeder, the seller, at his option, may either return the purchase price to buyer or replace the animal with another of equal value in full settlement and satisfaction of all claims. In no event shall seller be responsible for more than the purchase price. In case the animal in question should develop to be a problem breeder due to negligence or improper management by the purchaser, the seller's guarantee does not apply. In cases where the animal is subjected to any hormonal or surgical reproduction techniques after the sale, this guarantee shall be null and void. Any complaints regarding breeding difficulties must be reported in writing by the buyer to seller within the time limit specified above, and animals returned must be free from disease and in good condition.

Additional Sale Terms: The suggested sale terms of the American Maine Anjou Association shall apply to this sale to the extent they are not inconsistent with this catalog. The terms contained in this sale catalog shall govern in case of any inconsistency.

Waiver of Liabilities: It is to be clearly understood that the Iowa Maine Anjou Association, its sale managers, auctioneers, ringmen, clerks and all other representatives, employees or agents of them (collectively "IMAA") act only as an intermediary between the buyer and the seller. IMAA assumes no liability of any kind to any person. Buyers and Sellers agree to indemnify and hold IMAA harmless from any claim, demand or liability, including attorney fees and expenses, which may arise as the result of any circumstance related to this sale.

Contract: When the auctioneer announces an animal "sold", a legally binding contract is formed between the seller and the person to whom the high bidder number has been issued. The seller shall immediately relinquish possession and ownership of the animal to the buyer and the buyer shall accept possession and shall make immediate payment to seller through the sale clerk. Risk of loss passes to the buyer when the auctioneer declares an animal sold. **Sellers will make reasonable efforts to care for animal until 6:00 p.m. day of sale unless other arrangements are made between buyer and seller.**



Iowa Maine-Anjou Association 2018 Iowa Beef Expo Summary Sheet

ENTRY DEADLINE IS DECEMBER 1, 2017

CONSIGNOR INFORMATION

| | |
|--------------------|--|
| Name of Owner: | |
| Street Address: | |
| City, State, Zip: | |
| Telephone: | |
| Cell Phone Number: | |
| Email Address: | |

| | | | | |
|---------------------------------------|---|----------|---|--|
| Number of Head Entered | X | \$100.00 | = | |
| Total Head Entered (Bedding) | X | \$43.00 | = | |
| *2018 Association IMAA Dues | X | \$25.00 | = | |
| 2018 Junior Assn Dues | X | \$10.00 | = | |
| Banquet Tickets | X | \$15.00 | = | |
| Embryos/Flushes | X | \$25.00 | = | |
| Total Fees (Total of all Fees Above): | | | | |

*Membership dues mandatory

Return all entry forms, summary sheet, registration certificates, photos of your consignments and full payment to:

Brian Worden
1541 Hwy. 69
Belmond, IA 50421

ENTRIES MUST BE POSTMARKED BY DECEMBER 1, 2017

Please contact Brian Worden with any questions: 515-571-2218 or 641-444-3672

Stalling Requests: _____

(We do our best to meet your request)



Iowa Maine-Anjou Association 2018 Iowa Beef Expo Catalog Form Maine-Anjou

Please complete one of these forms for each animal you are entering. Please Print.

Name of Animal _____

- | | | | |
|--|--|--|--|
| <input type="checkbox"/> Purebred Bull | <input type="checkbox"/> Maintainer Bull | <input type="checkbox"/> Purebred Heifer | <input type="checkbox"/> Maintainer Heifer |
| <input type="checkbox"/> Bred Purebred | <input type="checkbox"/> Bred Maintainer | <input type="checkbox"/> Embryo Lot | |

Consignor: _____ AMAA# _____

| | | | |
|--------------------|---------------------------|-------------|-------|
| Percentage _____ | Birth Date _____ | Color _____ | P H S |
| Birth Weight _____ | Adj. Weaning Weight _____ | | |

SIRE _____

SIRE SIRE _____

AMAA REG# _____

SIRE DAM _____

DAM _____

DAMS SIRE _____

AMAA REG# _____

DAMS DAM _____

| | | | | | |
|-------|----------|----------|----------|----------|----------|
| EPD'S | BW _____ | WW _____ | YW _____ | MK _____ | TM _____ |
|-------|----------|----------|----------|----------|----------|

Catalog footnotes: (Please Print)

Return all catalog forms, summary sheets, copies of registration certificates, and full payment to:

Brian Worden
1541 Hwy. 69
Belmond, Iowa 50421
641-444-3672 or 515-571-2218

ENTRIES MUST BE POSTMARKED BY DECEMBER 1, 2017



Iowa Maine-Anjou Association 2018 Iowa Beef Expo Catalog Form Maine-Anjou

Please complete one of these forms for each animal you are entering. Please Print.

Name of Animal _____

- | | | | |
|--|--|--|--|
| <input type="checkbox"/> Purebred Bull | <input type="checkbox"/> Maintainer Bull | <input type="checkbox"/> Purebred Heifer | <input type="checkbox"/> Maintainer Heifer |
| <input type="checkbox"/> Bred Purebred | <input type="checkbox"/> Bred Maintainer | <input type="checkbox"/> Embryo Lot | |

Consignor: _____ AMAA# _____

| | | | |
|--------------------|---------------------------|-------------|-------|
| Percentage _____ | Birth Date _____ | Color _____ | P H S |
| Birth Weight _____ | Adj. Weaning Weight _____ | | |

SIRE _____

SIRE SIRE _____

AMAA REG# _____

SIRE DAM _____

DAM _____

DAMS SIRE _____

AMAA REG# _____

DAMS DAM _____

| | | | | | |
|-------|----------|----------|----------|----------|----------|
| EPD'S | BW _____ | WW _____ | YW _____ | MK _____ | TM _____ |
|-------|----------|----------|----------|----------|----------|

Catalog footnotes: (Please Print)

Return all catalog forms, summary sheets, copies of registration certificates, and full payment to:

Brian Worden
1541 Hwy. 69
Belmond, Iowa 50421
641-444-3672 or 515-571-2218

ENTRIES MUST BE POSTMARKED BY DECEMBER 1, 2017